# WILLKIE FARR & GALLAGHER LLP

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#### **REDACTED - FOR PUBLIC INSPECTION**

August 27, 2012

## VIA HAND DELIVERY & ELECTRONIC FILING

Marlene H. Dortch, Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

Re: In the Matter of Applications of Comcast Corporation, General Electric Company and

NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees,

MB Docket No. 10-56

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Dear Ms. Dortch:

Pursuant to the Protective Order for Compliance in the above-referenced proceeding, <sup>1</sup> Comcast Corporation hereby submits two copies of the public, redacted version of a compliance report. The [[ ]] symbols denote where Confidential Information has been redacted. The Confidential, unredacted version of the report is being filed simultaneously under separate cover and is being delivered to the Media Bureau.

Please contact me should you have any questions regarding this matter.

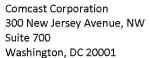
Sincerely yours,

Brien C. Bell
Brien C. Bell
Counsel for Comcast Corporation

Enclosure

cc: Vanessa Lemme

Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB Feb. 22, 2011).





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August 27, 2012

### VIA HAND DELIVERY & ELECTRONIC FILING

Ms. Marlene H. Dortch Secretary Federal Communications Commission 445 Twelfth Street, S.W. Washington, D.C. 20554

In the Matter of Applications of Comcast Corporation, General Electric Company

And NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of

Licenses. MB Docket No. 10-56

Dear Ms. Dortch:

In accordance with the provisions of the Memorandum Opinion and Order adopted in the above-referenced proceeding, Comcast Corporation ("Comcast") hereby submits the following information. This letter contains certain information designated as Confidential (identified by [[brackets]]) and is being submitted pursuant to the Protective Order for Compliance in effect in this proceeding.<sup>2</sup>

#### Introduction

Pursuant to FCC Order Appendix A § IV.D.3, Comcast is required to submit a report describing compliance with FCC Order Appendix A § IV.D.1 regarding Comcast's provision of standalone Broadband Internet Access Service ("BIAS") and providing certain additional information upon any price adjustment of a standalone BIAS offering. Effective July, 2012, Comcast adjusted pricing for certain of its standalone BIAS services in the following markets

 $<sup>^{1}</sup>$  In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. For Consent to Assign Licenses and Transfer Control of Licensees, Memorandum Opinion and Order, 26 FCC Rcd 4238 (2011) ("FCC Order").

<sup>&</sup>lt;sup>2</sup> In the Matter of Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses or Transfer Control of Licensees, Protective Order for Compliance, 26 FCC Rcd 2045 (MB 2011).

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identified among its Top 30 Markets in prior annual reports: Baltimore Metro, Central PA/Harrisburg Area, Chesapeake Bay/Eastern Shore, Connecticut/Hartford Area, Greater Boston Region, Western New England, New Jersey -- North (Union/Central NJ), New Jersey -- South (Cherry Hill/Pleasantville/Vineland), Philadelphia Metro, Pittsburgh, Richmond, and Washington DC Metro/Tri-County/NVA. In addition to adjusting prices, Comcast also adjusted available speeds and the introduced an additional speed tier to be available in 2012.

## Report

Comcast continues to offer standalone BIAS to customers throughout the service areas in which it offers BIAS services.<sup>3</sup> Those offerings include a standalone BIAS tier in each of its markets under the name "Performance Starter" that Comcast has provisioned to deliver 6 Mbps down and offers at the retail price of \$49.95 per month. Comcast also offers other standalone tiers of BIAS, at reasonable market-based prices, with speeds that correspond to those offered in its retail multi-product offerings in the relevant service area.<sup>4</sup> Such standalone offerings are available on equivalent terms and conditions to the most comparable BIAS tier available in Comcast's multi-product offerings. Further detail is available in Exhibit A.

Parts I and II of Exhibit A set forth the standalone and multi-product BIAS speeds and pricing offered by Comcast to customers as of July 31, 2012 in Comcast's top 30 markets (which were determined as of July 31, 2012), with the exception of the Extreme 305 service which will be available in the latter half of this year. The information reflects post-promotional pricing, and (in the case of the multi-product pricing) assumes that the customer continues to subscribe to one other product (video or voice) or all three products (video, voice, and Internet), as applicable.

Part III of Exhibit A sets forth, by company and to the best of Comcast's knowledge after review of those companies' websites, the standalone BIAS offerings of Comcast's principal

<sup>&</sup>lt;sup>3</sup> Comcast offers BIAS to over 99 percent of homes passed by Comcast cable systems.

<sup>&</sup>lt;sup>4</sup> Comcast generally sells BIAS in three ways: (i) on a standalone basis; (ii) with discounted, multi-product pricing (such that the price for the Internet access service is reduced if the customer subscribes to one or more other Comcast products); and (iii) as part of bundles for which Comcast determines aggregate prices, without separate pricing for the individual products. As Comcast does not determine separate pricing for the individual products within a bundle, Parts I and II of Exhibit A set forth speeds and pricing only for standalone and multi-product BIAS offerings. For reference purposes, Part II of Exhibit A also provides pricing information for Comcast's National Triple Play Bundles.

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competitors and the post-promotional pricing of such offerings. Comcast has identified principal competitors, their standalone BIAS offerings, and the pricing of such offerings as of July, 2012.

In addition, Comcast notes that, pursuant to FCC Order Appendix A § XVI.2, Comcast offers BIAS service under the name "Internet Essentials" throughout its service areas, including in each of the 30 markets referenced in Exhibit A. "Internet Essentials" is a comprehensive broadband adoption program that provides low-cost broadband access to households meeting the program's unique eligibility requirements. As this service tier is designed for a specific population with unique eligibility criteria and is subject to separate reporting under the FCC Order, Comcast treats it separately from the generally available retail services that are the subject of this report. Subject to the program's eligibility requirements, Internet Essentials is available on both a standalone and multi-product basis, with no differentiation in price.

Please do not hesitate to contact me should you have any questions.

Sincerely yours,

Lynn Charytan

Vice President, Legal Regulatory Affairs

Comcast Corporation

cc (by e-mail): Martha Heller

Deputy Chief, Industry Analysis Division

Media Bureau

Martha.Heller@fcc.gov

Jeff Gee

Deputy Chief, Investigations & Hearings Division

Enforcement Bureau Jeffrey.Gee@fcc.gov

cc (by hand delivery): Chief, Industry Analysis Division

<sup>&</sup>lt;sup>5</sup> The eligibility criteria are codified in FCC Order Appendix A § XVI.2.f. Comcast recently announced that it will broaden the criteria so that National School Lunch Program reduced-price eligible families may participate.

Top 30 Markets - Standalone HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
Atlanta	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Baltimore Metro	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Bay Area	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Central PA/Harrisburg Area	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Chesapeake Bay/Eastern Shore	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95

Top 30 Markets - Standalone HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Chicago	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Connecticut/Hartford Area	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Denver	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Greater Boston Region	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95

Top 30 Markets - Standalone HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
Houston	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20Mbps	\$199.95
Indianapolis Region	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
lacksonville	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Knoxville	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Western New England	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95

Top 30 Markets - Standalone HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Michigan	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Nashville	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
New Jersey - North (Union/Central NJ)	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
New Jersey - South	Economy	3.0 Mbps/768 Kbps	\$39.95
(Cherry Hill/Pleasantville/Vineland)	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95

Top 30 Markets - Standalone HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
Philadelphia Metro	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Pittsburgh	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Portland	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Richmond	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Sacramento/Central CA	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95

Top 30 Markets - Standalone HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Salt Lake City	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Seattle	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
South Florida/Miami	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
SW FL - Sarasota	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95

Top 30 Markets - Standalone HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Standalone Pricing
Twin Cities (Minneapolis/St. Paul)	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/15 Mbps	\$114.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Washington DC Metro/Tri County/NVA	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	50Mbps/10 Mbps	\$72.95
	Extreme 105	105 Mbps/20 Mbps	\$114.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
West Palm	Economy	3.0 Mbps/768 Kbps	\$39.95
	Economy Plus	3.0 Mbps/768 Kbps	\$39.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$62.95
	Blast	25 Mbps/4 Mbps	\$72.95
	Extreme 50	50 Mbps/10 Mbps	\$114.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
Atlanta	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Baltimore Metro	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Bay Area	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$49.95
	Blast	25 Mbps/4 Mbps	\$59.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Central PA/Harrisburg Area	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Chesapeake Bay/Eastern Shore	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Chicago	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Connecticut/Hartford Area	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Denver	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Greater Boston Region	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
Houston	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20Mbps	\$199.95
Indianapolis Region	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
acksonville	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
noxville	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95
Vestern New England	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
<b>Aichigan</b>	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Nashville	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
New Jersey - North (Union/Central NJ)	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
New Jersey - South	Economy	3.0 Mbps/768 Kbps	\$29.95
(Cherry Hill/Pleasantville/Vineland)	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Philadelphia Metro	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Pittsburgh	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
Portland	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Richmond	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
Sacramento/Central CA	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$49.95
	Blast	25 Mbps/4 Mbps	\$59.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
Salt Lake City	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Seattle	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
South Florida/Miami	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
SW FL - Sarasota	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Twin Cities (Minneapolis/St. Paul)	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95

Top 30 Markets - Multi Product HSD Pricing as of July 31, 2012 - alphabetical order

		Speed	
Market	Tier	(Downstream/Upstream)	Multi-Product Pricing
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/15 Mbps	\$99.95
	Extreme 105	105 Mbps/20 Mbps	\$199.95
Washington DC Metro/Tri County/NVA	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	50Mbps/10 Mbps	\$58.95
	Extreme 105	105 Mbps/20 Mbps	\$99.95
	Extreme 305	305 Mbps/65 Mbps	\$299.95
West Palm	Economy	3.0 Mbps/768 Kbps	\$29.95
	Economy Plus	3.0 Mbps/768 Kbps	\$29.95
	Performance Starter	6 Mbps/1 Mbps	\$49.95
	Performance	15 Mbps/2 Mbps	\$48.95
	Blast	25 Mbps/4 Mbps	\$58.95
	Extreme 50	50 Mbps/10 Mbps	\$99.95
	Extreme 105	105 Mbps/10 Mbps	\$199.95

National Triple Play Bundles as of July 31, 2012

Triple Play 5.0 Bundles	EDP**
Starter XF	
- Performance	\$136.99-\$139.95
Preferred XF	
- Performance	\$149.95-\$149.99
HD Preferred XF	
- Performance	\$159.95 - \$159.99
HD Preferred Plus XF	
- Blast	\$179.95 - \$179.99
HD Premier XF	
- Blast	\$204.99-\$209.95
HD Complete XF	
- Blast	\$234.99-\$239.95

<sup>\*\*</sup> High speed service not separately priced

#### Predominant Competitors Standalone Pricing as of July 31, 2012

Market	Competitor (s)	
Atlanta	AT&T DSL & Uverse (BellSouth)	Sacrament
Baltimore Metro	VZ DSL & FiOS	
Bay Area	AT&T DSL & Uverse (SBC)	Salt Lake 0
Central PA/Harrisburg Area	VZ DSL & FiOS, Frontier	Seattle
		South Flori
Chesapeake Bay/Eastern Shore	VZ DSL & FiOS	OW EL O
Chicago	ATT DSL & Uverse; Frontier, RCN, WOW	SW FL - Sa
		Twin Cities
Connecticut/Hartford Area	ATT DSL/Uverse Minor VZ DSL/FiOS	
	WIIIII VZ DSLIFIOS	Washington County/NV
Denver	CenturyLink	
		West Palm
Greater Boston Region	VZ DSL & FiOS	
Houston	ATT DSL/Uverse VZ DSL/FiOS	
Indianapolis Region	AT&T DSL & Uverse (SBC), Frontier	
Jacksonville	ATT DSL & Uverse VZ DSL & FiOS	
Knoxville	AT&T DSL & Uverse (BellSouth), Frontier	
Western NE/Manchester	VZ DSL & FiOS	
Michigan	AT&T DSL & Uverse (SBC), Frontier	
Nashville	AT&T DSL & Uverse (BellSouth)	
New Jersey - North (Union/Central NJ)	VZ DSL & FiOS	
New Jersey - South (Cherry Hill/Pleasantville/Vineland)	VZ DSL & FiOS	
Philadelphia Metro	VZ DSL & FiOS	
Pittsburgh	VZ DSL & FiOS	
Portland	Frontier, CenturyLink	
Richmond	VZ DSL & FiOS	

Market	Competitor (s)
Sacramento/Central CA	ATT DSL/Uverse Frontier
Salt Lake City	CenturyLink
Seattle	Frontier, CenturyLink
South Florida/Miami	AT&T DSL & Uverse (BellSouth), VZ DSL & FiOS
SW FL - Sarasota	VZ DSL & FiOS, AT&T DSL (BellSouth)
Twin Cities (Minneapolis/St. Paul)	Frontier, CenturyLink
Washington DC Metro/Tri County/NVA	VZ DSL & FiOS, RCN
West Palm	AT&T DSL & Uverse (BellSouth), Minor VZ FiOS, VZ DSL

Predominant Competitors Standalone Pricing as of July 31, 2012

Verizon		Verizon DSL		Verizon FiOS						
Package		HSI 500 Kbps to 1 Mbps	HSI 1.1 Mbps to 15 Mbps	FiOS Internet 3/1	FiOS Internet 15/5	FiOS Internet 50/25	FiOS Internet 75/35	FiOS Internet 150/65	FiOS Internet 300/65	
Access Speed	Downstream	1 Mbps	15 Mbps	3 Mbps	15 Mbps	50 Mbps	75 Mbps	150 Mbps	300 Mbps	
	Upstream	384 kbps	1 Mbps	1 Mbps	5 Mbps	25 Mbps	35 Mbps	65 Mbps	65 Mbps	
Mont	Monthly Base Price		\$34.99/mo	\$64.99/mo	\$74.99/mo	\$84.99/mo	\$94.99/mo	\$104.99/mo	\$214.99/mo	

	ATT	AT&T DSL (SBC)				AT&T U-verse (SBC)				
Package		AT&T High Speed Internet Direct Basic	AT&T High Speed Internet Direct Express	AT&T High Speed Internet Direct Pro	AT&T High Speed Internet Direct Elite	AT&T U-verse High Speed Internet Pro	AT&T U-verse High Speed Internet Elite	AT&T U-verse High Speed Internet Max	AT&T U-verse High Speed Internet Max Plus	AT&T U-verse High Speed Internet Max Turbo
Access Speed	Downstream	768 kbps	1.5 Mbps	3 Mbps	6 Mbps	3 Mbps	6 Mbps	12 Mbps	18 Mbps	24 Mbps
Access Speed	Upstream	384 kbps	384 kbps	512 kbps	768 kbps	1 Mbps	1 Mbps	1.5 Mbps	1.5 Mbps	3 Mbps
Mont	Monthly Base Price		\$38.00/mo	\$43.00/mo	\$48.00/mo	\$38.00/mo	\$43.00/mo	\$48.00/mo	\$53.00/mo	\$63.00/mo

		ATT	AT&T DSL (BellSouth)				AT&T U-verse (BellSouth)				
	Package		FastAccess DSL Direct 768k (Lite)	FastAccess DSL Direct 1.5M (Ultra)	FastAccess DSL Direct 3.0M (Xtreme)	FastAccess DSL Direct 6.0M (Xtreme 6.0)	AT&T U-verse High Speed Internet Pro	AT&T U-verse High Speed Internet Elite	AT&T U-verse High Speed Internet Max	AT&T U-verse High Speed Internet Max Plus	AT&T U-verse High Speed Internet Max Turbo
	Access Speed	Downstream	768 kbps	1.5 Mbps	3 Mbps	6 Mbps	3 Mbps	6 Mbps	12 Mbps	18 Mbps	24 Mbps
		Upstream	384 kbps	384 kbps	512 kbps	768 kbps	1 Mbps	1 Mbps	1.5 Mbps	1.5 Mbps	3 Mbps
	Monthly Base Price		\$30.00/mo	\$38.00/mo	\$43.00/mo	\$48.00/mo	\$38.00/mo	\$43.00/mo	\$48.00/mo	\$53.00/mo	\$63.00/mo

ATT competitive pricing represented for former Bell South & SBC markets.

	Qwest	Century Link						
Package		Ultimate Start Up	Essential	Advanced	Extreme	Pro	VDSL2 (40/20)	
Access Speed	Downstream	1.5 Mbps	7 Mbps	12 Mbps	25 Mbps	40 Mbps	40 Mbps	
	Upstream	896 kbps	896 kbps	896 kbps	896 kbps	5 Mbps	20 Mbps	
Mont	Monthly Base Price		\$45.00/mo	\$50.00/mo	\$60.00/mo	\$70.00/mo	\$80.00/mo	

	RCN	RCN				
	Package	25 Mbps Internet	50 Mbps Internet	75 Mbps Internet		
Access Speed	Downstream	25 Mbps	50 Mbps	75 Mbps		
Access Speed	Upstream	2 Mbps	6 Mbps	6 Mbps		
Mont	hly Base Price	\$59.99/mo	\$69.99/mo	\$99.99/mo		

No list price available, prices reflect months 25 through 36

	wow	Wide Open West					
Package		2Mbps Internet	2Mbps Internet 15Mbps Internet 30Mbps Internet 50Mb				
A Carad	Downstream	2 Mbps	15 Mbps	30 Mbps	50 Mbps		
Access Speed	Upstream	1 Mbps	1 Mbps	3 Mbps	5 Mbps		
Mont	Monthly Base Price		\$50.00/mo	\$70.00/mo	\$90.00/mo		

Frontier		Frontier DSL (Seattle, WA)		Frontier FiOS (Seattle, WA)				Frontier (Rochester, NY)	
Package		Lite	Max	FiOS Internet 15/5	FiOS Internet 25/25	FiOS Internet 35/35	FiOS Internet 50/20	Lite	Max
Access Speed	Downstream	1 Mbps	3 Mbps	15 Mbps	25 Mbps	35 Mbps	50 Mbps	1 Mbps	12 Mbps
	Upstream	384 kbps	768 kbps	5 Mbps	25 Mbps	35 Mbps	20 Mbps	384 Kbps	768 Kbps
Monthly Base Price		\$29.99/mo	\$35.99/mo	\$39.99	\$49.99	\$59.99/mo (w/ phone only, 2 yr lock no list price)	\$70.99/mo	\$25.99/mo	\$32.99/mo

Source: Company Websites